

August 26, 1998

**MEMORANDUM**

**TO:** Presidents

**FROM:** H. Martin Lancaster

**SUBJECT: 21st Century Education Leadership Profile Project**

We have been invited by Dr. Dale Campbell, University of Florida, to be part of a consortium for the leadership project. The purpose of the project is to collect normative data on community college presidents' and senior administrators' preferred style in the workplace.

Profiles in North Carolina can be used to devise individual development plans for administrators, and help presidents and trustees in executive search decisions. The Institute for Higher Education, University of Florida, will provide job person match reports for the candidates, a personal expert report, and candidate recommendations.

In addition to our system fee's and selected candidates, additional candidate assessments can be completed at a cost of \$325 per person, payable within 30 days of completion of assessment. If you are interested in using the profile for individual development or search decisions, please contact Bob Allen at (919) 733-7051 by September 11, 1998.

An article describing this initiative is found in the February/March 1997 issue of the *Community College Journal*, Vol. 67, No. 4. The title is *Developing and Selecting Leaders for the 21st Century* by Dale Campbell and Lynn Leverty.

HML/BA/jch

c: Elizabeth L. Johns

CC-98-257