



NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
H. Martin Lancaster, President

January 21, 2000

MEMORANDUM

TO: LRC Directors
Community Colleges

FROM: Pamela B. Doyle
Library Resources

SUBJECT: CCCLA Group Licensing Purchase – Status Report

In November you received a memo explaining a special group licensing purchase that the Electronic Resources Ad Hoc Committee of the Council of Community College Library Administrators (CCCLA) had negotiated with the Gale Group, NewsBank, Lois Law, and SIRS. The attached table indicates the commitments made by the colleges for the electronic resources.

Three of the four vendors have committed to the prices quoted even though they did not receive the minimum commitments specified in the original proposal. NewsBank had to withdraw from the group purchase because the level of interest was not sufficient for them to maintain the prices quoted. They have expressed a desire to work with us in future group-purchasing endeavors. SIRS has decided to also include the CD-ROM based electronic resources in this group purchase offer. The SIRS representative has been and will continue to contact colleges with CD products that have not already committed to determine if they are interested in participating. SIRS made this decision in an effort to help us reach the 40 colleges needed for the minimum quote.

BILLING FOR THIS FISCAL YEAR

The prices negotiated for the group were based on central billing. The Gale Group had a December 31 deadline for getting their resources invoiced and installed, so that deadline was the motivating factor in the short turnaround time for completing all activities. As we proceeded with the plans for central billing, there were a number of issues that caused us to alter our original plans for this fiscal year only. Each of the vendors has agreed to bill the colleges individually this fiscal year and still honor the prices quoted.

When the System Office enters into licensing/service agreements, we must follow state laws in procuring and setting up the agreements. Since these resources are only available from their producers/developers, we believe justification can be provided to the Division of Purchase and Contract to allow sole source. Since the System Office is liable for the financial resources required by the agreements, the State Board of Community Colleges must also approve them. Completing all these actions would have delayed the process beyond the December 31 deadline.

Other issues that had to be resolved included refunds and credits for unused portions of current subscriptions, a common subscription year for all participants, and licensing agreements. As part of the billing this year, the vendors have agreed to credit you with any refunds that may be due to your college and invoice you only for the balance remaining. If you still have a credit balance remaining after you have been invoiced for the CCCLA Group Purchase resources, they will issue you a refund check for the amount owed.

MAILING ADDRESS: 5011 MAIL SERVICE CENTER ~ RALEIGH, NC 27699-5011

Street Address: 200 West Jones ~ Raleigh, NC 27603-1379 ~ 919-733-7051 ~ Fax 919-733-0680

AN EQUAL OPPORTUNITY EMPLOYER

When you receive invoices for these resources, you may also notice some strange subscription periods. In order to do central billing, we must have a common subscription year for all the colleges. The vendors have agreed to work with the colleges to establish a common subscription year for future central billing. The Gale Group's subscription year will be December 31 through December 30. SIRS indicated they would be working toward a March 1 through February 28/29 subscription year. Lois Law has not indicated a common subscription year. **Please review your invoices carefully for the common subscription year adjustment, credits that you may be due, and CCCLA Group Purchase prices.** You should contact the vendor representatives to resolve any problems that you find.

Because the time was short and these issues needed to be resolved before we could pursue multi-year agreements, the vendors have agreed to bill the colleges directly this year and address these issues. We will begin working with the vendors within a few weeks to begin the process of getting the multi-year agreements in place for next fiscal year. When we have new group purchase quotes, another survey will be sent out in June to determine your interest in participating. Next fiscal year we will try to put into place two actions to accomplish the group purchase

- Central billing for group purchasing of resources
- Withholding funds from the individual colleges' budgets at the beginning of the fiscal year to pay for resources for which they have signed a commitment to purchase.

CAN I PARTICIPATE NOW?

If you have not already made a commitment to purchase and wish to participate in any of these group purchases now, you will need to contact the vendor representative directly. They will work with you in establishing a common subscription year, any credits/refunds that need to be resolved, and licensing agreements. Below is a list of the representatives with whom we have been working.

The Gale Group:	Jane Horstman	800-877-4253 ext. 1934
Lois Law:	Richard Knight	800-364-2512 ext. 770
SIRS:	Tim Lovelace	800-232-7477 ext. 610
	Robin Heston	800-232-7477 ext. 320

When you have talked with the vendor representative and made the final decision about participating, please send a letter on college letterhead stating that you will be participating and the resources that you will be purchasing. Your commitment will be helpful in discussions about group purchasing, central billing, and multi-year agreements. Keep in mind that all colleges will be contacted later this fiscal year for decisions about what your college will be purchasing in FY 2000-01.

APPRECIATION

The CCCLA Electronic Resources Committee did an excellent job in identifying resources needed to address local needs and in negotiating group pricing. If you have questions about any of the resources or prices that were included in this year's purchase, or if you have suggestions for future consideration, please contact one of the committee members. They are

Laura Gorham, Alamance CC (Chair)
Martha Davis, Davidson County CC (Negotiator)
Jeanne Whisnant, Mayland CC
Debbie Luck, Randolph CC
Gretchen Bell, Piedmont CC
Susan Melson, Central Piedmont (Chair of CCCLA)

Please let me know if you have questions about any of the information presented here.

cc: Presidents
Business Officers

CC00-015

NCCCS GROUP LICENSING: 1999-2000																
COLLEGE	THE GALE GROUP							LOISLAW Users	Cost	P-Code	Cost	SIRS	Subtotal	Taxes	TOTAL	
	Option 1: Individual Database Purchase															
	EAI ASAP	HRC-A	LRC	Gale Literacy	Opt. 2A	Opt. 2B	Opt. 2C									
Alamance			10,198.00		8,788.00							1,612.00	20,598.00	1,235.88	21,833.88	
Asheville-Buncombe			10,198.00					1	500.00			1,612.00	12,310.00	738.60	13,048.60	
Beaufort					8,788.00								8,788.00	527.28	9,315.28	
Bladen	4,575.00											1,612.00	6,187.00	371.22	6,558.22	
Blue Ridge						14,363.00						1,612.00	15,975.00	958.50	16,933.50	
Brunswick								1	500.00				500.00	30.00	530.00	
Caldwell													-	0.00	0.00	
Cape Fear		4,675.00						2	1,000.00				5,675.00	340.50	6,015.50	
Carteret												1,612.00	1,612.00	96.72	1,708.72	
Catawba													-	0.00	0.00	
Central Carolina						14,363.00							14,363.00	861.78	15,224.78	
Central Piedmont				5,529.00									5,529.00	331.74	5,860.74	
Cleveland		4,675.00						3	1,500.00	50	250.00		6,425.00	385.50	6,810.50	
Coastal Carolina													-	0.00	0.00	
Coll. Of Albemarle													-	0.00	0.00	
Craven													-	0.00	0.00	
Davidson		4,675.00									5	25.00	1,612.00	6,312.00	378.72	6,690.72
Durham					8,788.00								1,612.00	10,400.00	624.00	11,024.00
Edgecombe						14,363.00							1,612.00	15,975.00	958.50	16,933.50
Fayetteville		4,675.00											1,612.00	6,287.00	377.22	6,664.22
Forsyth													-	0.00	0.00	
Gaston						14,363.00		1	500.00	50	250.00		15,113.00	906.78	16,019.78	
Guilford		4,675.00									100	500.00	1,612.00	6,787.00	407.22	7,194.22
Halifax						14,363.00							1,612.00	15,975.00	958.50	16,933.50
Haywood													-	0.00	0.00	
Isothermal		4,675.00											1,612.00	6,287.00	377.22	6,664.22
James Sprunt							9,927.00						9,927.00	595.62	10,522.62	
Johnston						14,363.00							1,612.00	15,975.00	958.50	16,933.50
Lenoir													-	0.00	0.00	
Martin													1,612.00	1,612.00	96.72	1,708.72
Mayland													-	0.00	0.00	
McDowell													1,612.00	1,612.00	96.72	1,708.72
Mitchell								1	500.00	5	25.00		1,612.00	2,137.00	128.22	2,265.22
Montgomery													1,612.00	1,612.00	96.72	1,708.72
Nash													1,612.00	1,612.00	96.72	1,708.72
Pamlico								1	500.00	5	25.00		1,612.00	2,137.00	128.22	2,265.22
Piedmont						14,363.00		1	500.00				14,863.00	891.78	15,754.78	
Pitt													-	0.00	0.00	
Randolph			10,198.00								10	50.00	1,612.00	11,860.00	711.60	12,571.60
Richmond													-	0.00	0.00	
Roanoke-Chowan													1,612.00	1,612.00	96.72	1,708.72
Robeson													-	0.00	0.00	
Rockingham													1,612.00	1,612.00	96.72	1,708.72
Rowan-Cabarrus													1,612.00	1,612.00	96.72	1,708.72
Sampson		4,675.00											1,612.00	6,287.00	377.22	6,664.22
Sandhills													-	0.00	0.00	
South Piedmont		4,675.00									28	140.00	4,815.00	288.90	5,103.90	
Southeastern								1	500.00				1,612.00	2,112.00	126.72	2,238.72
Southwestern							9,927.00						1,612.00	11,539.00	692.34	12,231.34
Stanly		4,675.00											1,612.00	6,287.00	377.22	6,664.22
Surry													1,612.00	1,612.00	96.72	1,708.72
Tri-County													-	0.00	0.00	
Vance-Granville						14,363.00		1	500.00				1,612.00	16,475.00	988.50	17,463.50
Wake													-	0.00	0.00	
Wayne													1,612.00	1,612.00	96.72	1,708.72
Western Piedmont													-	0.00	0.00	
Wilkes													-	0.00	0.00	
Wilson	4,575.00												1,612.00	6,187.00	371.22	6,558.22
Subtotal	9,150.00	42,075.00	30,594.00	5,529.00	26,364.00	114,904.00	19,854.00	13	6,500.00	253	1,265.00	49,972.00	306,207.00	18,372.42	324,579.42	
Taxes	549.00	2,524.50	1,835.64	331.74	1,581.84	6,894.24	1,191.24		390.00		75.90	2,998.32	18,372.42			
TOTAL	\$ 9,699.00	\$ 44,599.50	32,429.64	5,860.74	27,945.84	121,798.24	21,045.24		6,890.00		1,340.90	52,970.32	324,579.42			