



**NORTH CAROLINA COMMUNITY COLLEGE SYSTEM**  
*H. Martin Lancaster, President*

**MEMORANDUM**

**TO:** Presidents

**FROM:** Brenda H. Rogers, Vice President for Administration

**DATE:** September 27, 2000

**SUBJECT:** Army University Access Online (AUAO) Project

I am receiving responses from a number of companies that are preparing proposals for the Army University Access Online program. Unfortunately, the proposals are due before our next Presidents Association meeting; therefore, I am making arrangements to hold a teleconference over the NCIH next week. Broadcast details will be sent to you as soon as they are confirmed.

The purpose of the teleconference will be to share information and answer questions. I hope that all colleges that are interested in pursuing the Army University Access Online project will participate in the teleconference.

On behalf of our colleges, I have submitted information to EDS so that NCCCS can be an educational partner in EDS' bid on the Army University Access Online project. Yesterday I received from EDS an agreement that I needed to sign and return. Our legal counsel reviewed the document and advised us not to sign since our colleges will be providing the educational programming and conferring the degrees.

Therefore, if you want to be listed as an educational partner with EDS, you will need to go to the EDS web site at [www.eds-gov.com/auao](http://www.eds-gov.com/auao). You will need to register and fax to EDS a nondisclosure agreement. After you are registered, you will be asked to answer a questionnaire online. Then you will be sent an agreement for you to sign.

My communication with EDS has been very positive, so I believe that our colleges will be selected as academic partners if they meet the conditions (SOC membership, etc.) and submit a signed agreement. I will let Dr. Camille Fareri at EDS know that I have sent the information to all 58 college presidents.

Let me advise you that it is to our advantage to be consistent in our responses to these questionnaires. I am quoting our out-of-state tuition rate but noting that soldiers stationed in North Carolina are charged the in-state tuition rate. For the question regarding the cost of course materials/books, I am using \$125 per student per course. You may refer to my responses to the CSC questionnaire for other “standard” answers.

An advantage we have is our common course catalog and curriculum standards that allow the transfer of courses among our 58 colleges. The virtual library—NC LIVE—is also a definite advantage. Using a common platform and Learning Management System—Blackboard—should also be a plus.

In reference to some questions I have received about the CSC questionnaire, you can use programs of study for the degree maps. I have referred CSC to the curriculum standards available on our web site. Also you can respond affirmatively to the question about SOC/SOCAD and begin the process of applying for SOC/SOCAD membership.

A third company, General Dynamics, has communicated with us and sent us a very extensive survey to complete. After the pre-proposal conference on Friday, I contacted by email the General Dynamics’ representative to determine if there were any revisions to the survey. Depending upon the response, I may be sending you another survey to complete and submit, if you want to be an education partner with General Dynamics.

We were told at the pre-proposal conference that colleges and universities could be added to the list of education partners after the contract is awarded. However, the general consensus is that colleges and universities will have an advantage if they are included in the proposal. On the other hand, there are many companies and some college/university alliances that will be bidding on the project, so we don’t know if we are aligning ourselves with the right partner. We have been selective in contacting those technology companies that we believe are positioned to win such a major contract.

To assist me in preparing for the teleconference, please send me questions in advance so that I can attempt to have prepared responses for you.

BHR:sh

c: Distance Learning Coordinators  
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Dr. Stephen Scott  
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Dr. Scott Ralls  
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