



NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
H. Martin Lancaster, President

August 24, 2006

RESPONSE DEADLINE: September 15, 2006

MEMORANDUM

TO: Select Chief Academic Officers

FROM: Delores A. Parker, Vice President
Academic and Student Services

SUBJECT: Requested Revision in *Common Course Library* Course

The System Office has received a request to revise the following course contained in the *Common Course Library*:

RLS 112 Real Estate Fundamentals

Attached is a form requesting your input concerning the proposed change. ***Please complete and return the form to Carolyn J. Snell by September 15, 2006.*** You may fax your response to (919) 807-7164.

Thank you for your prompt attention to this matter. If you have questions, please contact Carolyn J. Snell at (919) 807-7116 or snellc@ncccommunitycolleges.edu.

DAP/cs

Attachment

c: Select Presidents
Carolyn J. Snell
Jennifer Frazelle
Edith Lang

S06-032
Email

College Recommendation
Course Revision Request
RLS 112 Real Estate Fundamentals

Current Course Information:

| | | | | |
|----------------|---------------------------------|---|---|---|
| RLS 112 | Real Estate Fundamentals | 5 | 0 | 5 |
| Prerequisites: | None | | | |
| Corequisites: | None | | | |

This course provides basic instruction in real estate principles and practices. Topics include law, finance, brokerage, closing, valuation, management, taxation, mathematics, construction, land use, property insurance, and NC License Law and Commission Rules. Upon completion, students should be able to demonstrate basic knowledge and skills necessary for real estate sales.

Proposed Course Title: RLS 112 Broker Prelicensing

Rationale for Revision: The course title revision is prompted by changes in license law and rules by the North Carolina Real Estate Commission which became effective April 1, 2006. The NC Real Estate Commission no longer issues "salespersons" licenses. The commission issues provisional "brokers" licenses when candidates pass the state licensing exam.

_____ We have reviewed the proposed title change and **recommend** the adoption of this change for **RLS 112** for the following reasons(s):

We concur with the rationale:

Other: _____

_____ We have reviewed the proposed title and **do not recommend** the adoption of this change for **RLS 112** for the following reason(s):

_____ We do not offer **RLS 112** and wish to decline from making a recommendation.

College: _____

Signature of President: _____ **Date:** _____

Please return this form by **September 15, 2006** to:

Carolyn J. Snell, Coordinator
Business Technologies
NC Community College System
5016 Mail Service Center
Raleigh, NC 27699-5016
Fax Number: (919) 807-7164