Influencing the Power Brokers: Campus Politics

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What is politics?

- **NOUN**
- the activities associated with the governance of a country or other area, especially the debate or conflict among individuals or parties having or hoping to achieve power
One of the penalties for refusing to participate in politics, is that you end up being governed by your inferiors. 

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Know Who Has the Power

Who, Who
Know What is Important

1 + 1 = 2
Understand the Factors that Influence

- Community Politics
- Board of Trustees Agendas
- Faculty Sentiment
- Money
- Timing
- Information
  - Data
  - Research
- Detailed Plan
Know How to Negotiate