NEW Statewide Term Contract
Effective Dates: March 1, 2018 – February 28, 2021

Manikins, Accessories, Software & Services – 785A

The Division of Purchase & Contract has established a new Statewide Term Contract for manikins including patient care and trainers, accessories, learning applications, training including BLS, education and consumables, support, maintenance and installation.

This is a mandatory state term contract for state agencies, departments, institutions, universities and community colleges - unless exempted by North Carolina General Statute. Non-mandatory entities, including schools and local government, may use this contract if allowed by general statute.

New Contract Highlights

This contract consolidates several agency specific term contracts from multiple agencies, making the purchase of products more efficient and cost effective for agency customers. Manufacturers include CAE, Gaumard, Laerdal, 3B Scientific, Life/Form and Simulaids.

Vendors have guaranteed delivery, FOB destination, within 56 days after receipt of purchase order. For orders exceeding $100,000.00, CAE Healthcare and Laerdal Medical Corporation will offer an additional 2.0% off MSRP. For orders exceeding $250,000.00, CAE Healthcare will offer an additional 4.0% off MSRP and Laerdal Medical Corporation will offer an additional 3.0% off MSRP.

Each vendor has a dedicated account representative to ensure agencies receive the utmost level of customer service and placement of orders. In addition, there are two (2) one-year renewal options available for each contracted vendor.

The Division of Purchase & Contract is focused on establishing state term contracts that provide customers with goods and services at the best value.

Contract Number: 785A
Contract Name: Manikins, Accessories, Software & Services
Contract Administrator: Grant Braley
(919) 807-4519
Vendor(s) & Manufacturer Lines:

- CAE Healthcare
  - CAE
- Gaumard Scientific Co., Inc.
  - Gaumard
- Laerdal Medical Corporation
  - Laerdal
- Pocket Nurse Enterprises, Inc.
  - 3B Scientific
  - Life/Form
  - Simulaids

Products Offered: Manikins including patient care and trainers, accessories, learning applications, training including BLS, education and consumables, support, maintenance and installation.

Expires: February 28, 2021 with an option to renew for two (2) additional one-year periods.

Mandatory/Convenience Contract: Mandatory

Delivery: FOB destination

Ordering: Line item catalogs will be loaded in E-Procurement. Please be sure to visit the Division of Purchase & Contract’s website for all contract details.