

**STATE BOARD OF COMMUNITY COLLEGES**  
**Amendment to Contract for Integrated Library System**  
**FY 2019-20 – FY 2024-25**

**Request:** The State Board of Community Colleges is requested to approve two additional one-year options to renew for the current three-year contract for the Integrated Library System (ILS) with SirsiDynix, approved on October 18, 2019, as FC 04. The contract continues services for the North Carolina Community Colleges included in this contract. The ILS is a SaaS (Software-as-a-Service) system used by 52 of the community colleges and the System Office.

**Strategic Plan Reference:**

Theme: Student Interest and Access

Goal 1: Increase the percentage of North Carolinians, particularly within underserved populations, pursuing and easily accessing education or training through North Carolina community colleges.

- Objective 1.3: Identify and reduce access barriers for all prospective students, particularly among underserved populations.
  - Strategy 1.3.2 Promote more flexible scheduling and instructional delivery formats to reach non-traditional students.

**Background:** In 1998, the North Carolina Division of Purchase and Contract mandated that the NCCCS survey the marketplace to determine if a cost-effective library automation option was available at that time. The Contract Team developed comprehensive system specifications that were reviewed by all 58 of the community college libraries. A Request for Proposal (RFP) was issued for the purchase of permanent software licenses and computer hardware. The resulting contract was awarded to Sirsi, Inc., doing business as SirsiDynix, and has continued since December 1999.

On April 19, 2013, the State Board approved a request to continue the integrated library system with an upgrade to a SaaS environment in FY 2013-14. Moving to a SaaS environment reduced hardware costs, since the servers are hosted and maintained by SirsiDynix instead of the System Office; and automatically increased the library title limit from 1 to 1.5 million titles. In addition, in the SaaS environment, upgrades and maintenance are performed at night during non-business hours at SirsiDynix by SirsiDynix personnel, providing a service level of 99.9% up time. Statewide IT Procurement approved the SaaS upgrade on June 26, 2014, and the migration occurred in Fall 2014. The contract was renewed through FY 2018-19.

In September 2019, Isothermal Community College began migration to the SirsiDynix ILS from another vendor. The addition of this college brings the total to 52 colleges in the NCCCS ILS consortium.

**Rationale for Contract:** The addition of the two one-year options to renew allows NCCCS to leverage multi-year standardization of the ILS to achieve costs savings in all five years of the contract. The NCCCS will receive a discount in the first three years of \$96,632.97. The State

Board of Community Colleges approved a three-year contract not to exceed \$1,731,779.65 on October 18, 2019. This contract includes a recurring subscription fee paid by the System Office in the amount of \$559,945.86 for the first year with a maximum 2.9% escalator built in for years two and three, and the additional two optional renewal years. Additional services such as BLUEcloud Analytics, BLUEcloud Mobile circ, and visual Book Covers will be provided at no additional cost. This multi-year contract allows NCCCS to receive cost savings for services. NCCCS seeks approval for the optional renewal years as it provides standardization and discounted pricing for our ILS.

**Method of Procurement:** Approval of the contract by the State Board of Community Colleges is contingent upon approval by the NC Department of Information Technology Contracts and Strategic Sourcing.

**Contract Amount and Time Period:** The proposed two years of optional renewals are for contract period January 1, 2023 – December 31, 2023 and January 1, 2024 – December 31, 2024, for a two-year total cost not to exceed \$1,138,281.76.

Contract Year	Quote	Cumulative Total
Year 1: Jan 1-Dec 31, 2020	\$559,945.86	\$559,945.86
Year 2: Jan 1-Dec 31, 2021	\$577,488.25	\$1,137,434.11
Year 3: Jan 1-Dec 31, 2022	\$594,345.54	\$1,731,779.65
Multi-year Discount	-\$96,632.97	\$1,635,146.68
Year 4: Jan 1-Dec 31, 2023	\$561,006.29	2,196,152.97
Year 5: Jan 1-Dec 31, 2024	\$577,275.47	2,773,428.44

**Fund Source & Availability:** Funding for the two additional one-year options to renew is contingent upon FY 2022-23, FY 2023-24, and FY 2024-25 State General Fund Appropriations.

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