

STATE BOARD OF COMMUNITY COLLEGES
Services Agreement with Gartner, Inc.

Request: The State Board of Community Colleges is asked to approve a multi-year contract with Gartner, Inc. for an amount not to exceed \$359,258. The contract term will begin December 1, 2016, and end June 30, 2019.

Background: On September 19, 2016, the North Carolina Community College System Office (System Office) consolidated its two senior IT executive positions into one role, the Senior Vice President/Chief information Office of the Technology Solutions division. On October 17, 2016, the System Office established and staffed an Enterprise Resource Planning (ERP) Program Management Office (PMO) focused on planning, coordinating, managing and ultimately implementing a new or modernized ERP system for the North Carolina Community Colleges System (NCCCS).

Rationale: The System Office IT Leadership and ERP PMO require access to the technical knowledge, research and analytical resources of a large, vendor neutral IT center of excellence.

Gartner is a leading IT research and advisory company and provides the largest base of IT research analysts and consultants (>1,280). The company advises IT Executives worldwide. To provide state entities with easy access to Gartner research, analytical services and technical advice the State Chief Information Officer established a Master Client Agreement (MCA).

Example services sought by the System Office IT Leadership include:

- Vendor neutral technical expertise and assistance to enable the crafting of a vendor neutral ERP RFP
- Strategic-level leadership expertise in the stand-up and continuing operations of an ERP PMO
- On-demand access to executive and technical leaders experienced in the design, migration and implementation of cloud based infrastructure and platform services
- On-demand access to research and analytical services with domain knowledge across the spectrum of technologies employed by the system office and the 58 colleges.

Entering into a multi-year agreement versus an annual agreement with options to extend the service term achieves a combined savings of \$25,747 over the 32-month year term.

Method of Procurement: In accordance with the procurement practice of the State of North Carolina, there is no requirement for competition or approval by outside purchasing authorities for this Master Client Agreement with Gartner, Inc. State Board approval will result in the System Office issuing a purchase order directly.

Contract Amount and Time Period: The contract amount will not exceed \$359,258 for the period beginning December 1, 2016, through June 30, 2019. Three term payments will be made according to the below schedule.

Description	Term	Price (\$)	Total (\$)
Executive Program Leadership Team Services for a Leader and a Partner	Nov 1 – Nov 30, 2016	0	0
Same as above	Dec 1, 2016 – Jun 30, 2017	\$77,058	\$77,058
Same as above	FY 2017-18	\$139,000	\$216,058
Same as above	FY 2018-19	\$143,200	\$359,258

Fund Source and Availability: Funding for the remainder of FY 2016-17 is available from the FY 2016-17 General Fund appropriations. Funding for the remaining term is contingent upon the availability of General Fund appropriations for each year thereafter.

Contact(s)

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